



Local Market Update for March 2016

Provided by the North San Diego County Association of REALTORS®.

South San Diego County

ZIP Codes: 91902, 91910, 91911, 91913, 91914, 91915, 91932, 91950, 92154, 92173

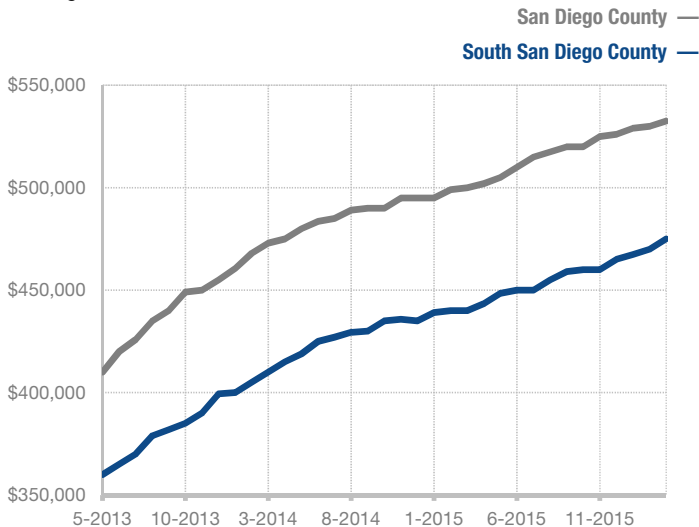
Detached Single-Family	March			Rolling 12 Months		
	2015	2016	Percent Change	Thru 3-2015	Thru 3-2016	Percent Change
Key Metrics						
New Listings	329	262	- 20.4%	3,055	3,206	+ 4.9%
Pending Sales	236	238	+ 0.8%	2,249	2,472	+ 9.9%
Closed Sales	186	182	- 2.2%	2,181	2,390	+ 9.6%
Days on Market Until Sale	37	42	+ 13.5%	44	37	- 15.9%
Median Sales Price*	\$453,750	\$490,000	+ 8.0%	\$440,000	\$475,000	+ 8.0%
Average Sales Price*	\$469,110	\$517,468	+ 10.3%	\$465,460	\$500,979	+ 7.6%
Percent of Original List Price Received*	96.9%	96.6%	- 0.3%	97.2%	97.5%	+ 0.3%
Percent of List Price Received*	98.1%	97.9%	- 0.2%	98.3%	98.5%	+ 0.2%
Inventory of Homes for Sale	468	340	- 27.4%	--	--	--
Months Supply of Inventory	2.5	1.7	- 32.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family	March			Rolling 12 Months		
	2015	2016	Percent Change	Thru 3-2015	Thru 3-2016	Percent Change
Key Metrics						
New Listings	105	98	- 6.7%	1,290	1,330	+ 3.1%
Pending Sales	85	106	+ 24.7%	989	1,028	+ 3.9%
Closed Sales	87	63	- 27.6%	985	971	- 1.4%
Days on Market Until Sale	35	31	- 11.4%	47	34	- 27.7%
Median Sales Price*	\$315,000	\$330,000	+ 4.8%	\$293,000	\$315,000	+ 7.5%
Average Sales Price*	\$313,089	\$331,743	+ 6.0%	\$288,504	\$311,452	+ 8.0%
Percent of Original List Price Received*	98.4%	97.6%	- 0.8%	97.6%	98.0%	+ 0.4%
Percent of List Price Received*	98.8%	98.4%	- 0.4%	98.5%	98.6%	+ 0.1%
Inventory of Homes for Sale	175	143	- 18.3%	--	--	--
Months Supply of Inventory	2.1	1.7	- 19.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
Rolling 12-Month Calculation

