



Local Market Update for December 2015

Provided by the North San Diego County Association of REALTORS®.

South San Diego County

ZIP Codes: 91902, 91910, 91911, 91913, 91914, 91915, 91932, 91950, 92154, 92173

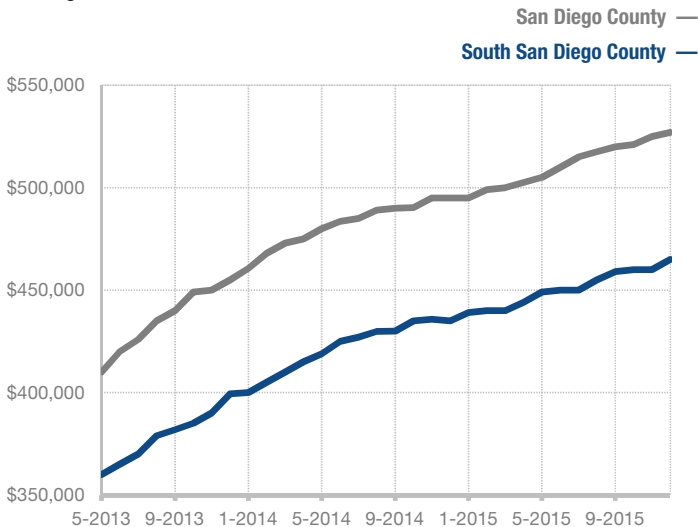
Detached Single-Family	December			Rolling 12 Months		
	2014	2015	Percent Change	Thru 12-2014	Thru 12-2015	Percent Change
Key Metrics						
New Listings	138	161	+ 16.7%	2,953	3,257	+ 10.3%
Pending Sales	150	166	+ 10.7%	2,177	2,455	+ 12.8%
Closed Sales	178	190	+ 6.7%	2,151	2,330	+ 8.3%
Days on Market Until Sale	44	35	- 20.5%	46	37	- 19.6%
Median Sales Price*	\$428,000	\$462,000	+ 7.9%	\$435,000	\$465,000	+ 6.9%
Average Sales Price*	\$447,634	\$499,419	+ 11.6%	\$462,945	\$492,261	+ 6.3%
Percent of Original List Price Received*	95.8%	97.4%	+ 1.7%	97.5%	97.5%	0.0%
Percent of List Price Received*	97.7%	98.5%	+ 0.8%	98.4%	98.5%	+ 0.1%
Inventory of Homes for Sale	395	333	- 15.7%	--	--	--
Months Supply of Inventory	2.2	1.6	- 27.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family	December			Rolling 12 Months		
	2014	2015	Percent Change	Thru 12-2014	Thru 12-2015	Percent Change
Key Metrics						
New Listings	64	68	+ 6.3%	1,289	1,313	+ 1.9%
Pending Sales	69	65	- 5.8%	1,013	1,021	+ 0.8%
Closed Sales	88	78	- 11.4%	983	967	- 1.6%
Days on Market Until Sale	52	43	- 17.3%	50	37	- 26.0%
Median Sales Price*	\$283,000	\$303,254	+ 7.2%	\$283,900	\$308,000	+ 8.5%
Average Sales Price*	\$278,478	\$295,474	+ 6.1%	\$280,168	\$305,451	+ 9.0%
Percent of Original List Price Received*	97.5%	97.3%	- 0.2%	98.1%	97.8%	- 0.3%
Percent of List Price Received*	98.5%	98.1%	- 0.4%	98.5%	98.5%	0.0%
Inventory of Homes for Sale	187	140	- 25.1%	--	--	--
Months Supply of Inventory	2.2	1.6	- 27.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
Rolling 12-Month Calculation

