



Local Market Update for December 2015

Provided by the North San Diego County Association of REALTORS®.

East San Diego County

ZIP Codes: 91901, 91905, 91906, 91916, 91917, 91931, 91934, 91935, 91941, 91942, 91945, 91948, 91962, 91963, 91977, 91978, 91980, 92004, 92019, 92020, 92021, 92036, 92040, 92066, 92070, 92071, 92086

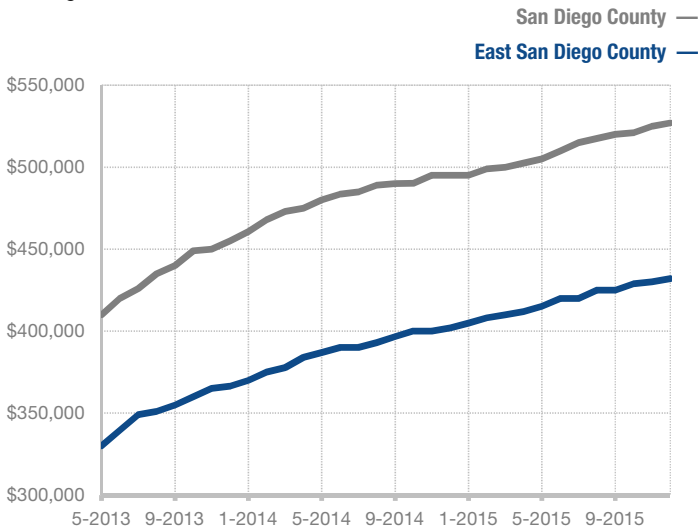
Detached Single-Family	December			Rolling 12 Months		
	2014	2015	Percent Change	Thru 12-2014	Thru 12-2015	Percent Change
Key Metrics						
New Listings	293	293	0.0%	6,024	5,804	- 3.7%
Pending Sales	241	267	+ 10.8%	3,812	4,265	+ 11.9%
Closed Sales	340	283	- 16.8%	3,781	4,085	+ 8.0%
Days on Market Until Sale	46	39	- 15.2%	48	41	- 14.6%
Median Sales Price*	\$400,675	\$440,000	+ 9.8%	\$402,000	\$432,000	+ 7.5%
Average Sales Price*	\$422,735	\$461,937	+ 9.3%	\$425,422	\$456,861	+ 7.4%
Percent of Original List Price Received*	96.2%	96.4%	+ 0.2%	95.9%	96.6%	+ 0.7%
Percent of List Price Received*	97.7%	97.8%	+ 0.1%	97.8%	97.9%	+ 0.1%
Inventory of Homes for Sale	1,022	754	- 26.2%	--	--	--
Months Supply of Inventory	3.2	2.1	- 34.4%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family	December			Rolling 12 Months		
	2014	2015	Percent Change	Thru 12-2014	Thru 12-2015	Percent Change
Key Metrics						
New Listings	80	59	- 26.3%	1,468	1,458	- 0.7%
Pending Sales	66	75	+ 13.6%	1,079	1,222	+ 13.3%
Closed Sales	98	74	- 24.5%	1,083	1,161	+ 7.2%
Days on Market Until Sale	41	30	- 26.8%	43	33	- 23.3%
Median Sales Price*	\$225,000	\$247,500	+ 10.0%	\$224,500	\$245,000	+ 9.1%
Average Sales Price*	\$245,336	\$265,064	+ 8.0%	\$231,653	\$251,193	+ 8.4%
Percent of Original List Price Received*	96.5%	97.9%	+ 1.5%	97.7%	97.5%	- 0.2%
Percent of List Price Received*	97.6%	99.0%	+ 1.4%	98.6%	98.4%	- 0.2%
Inventory of Homes for Sale	200	127	- 36.5%	--	--	--
Months Supply of Inventory	2.2	1.2	- 45.5%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
Rolling 12-Month Calculation

