

Local Market Update for November 2015

Provided by the North San Diego County Association of REALTORS®.

North San Diego County
Association of REALTORS®



HOMEDEX

South San Diego County

ZIP Codes: 91902, 91910, 91911, 91913, 91914, 91915, 91932, 91950, 92154, 92173

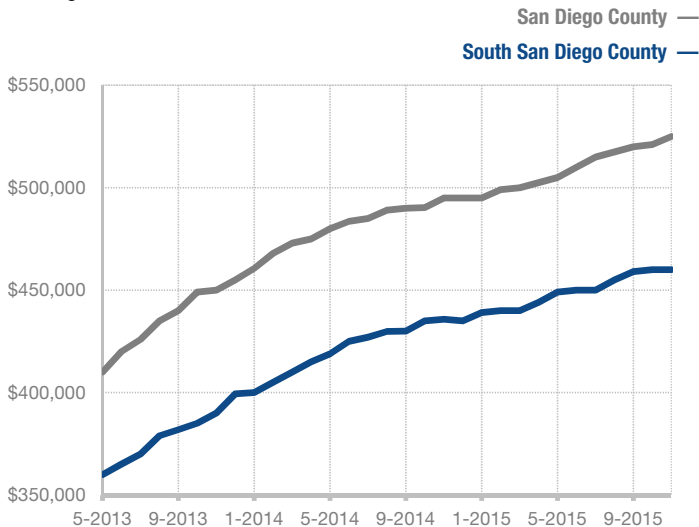
Detached Single-Family	November			Rolling 12 Months		
Key Metrics	2014	2015	Percent Change	Thru 11-2014	Thru 11-2015	Percent Change
New Listings	183	200	+ 9.3%	2,978	3,229	+ 8.4%
Pending Sales	141	209	+ 48.2%	2,171	2,453	+ 13.0%
Closed Sales	153	162	+ 5.9%	2,164	2,301	+ 6.3%
Days on Market Until Sale	41	37	- 9.8%	47	38	- 19.1%
Median Sales Price*	\$440,000	\$485,000	+ 10.2%	\$435,875	\$460,000	+ 5.5%
Average Sales Price*	\$481,777	\$492,179	+ 2.2%	\$462,167	\$488,566	+ 5.7%
Percent of Original List Price Received*	96.8%	97.1%	+ 0.3%	97.7%	97.4%	- 0.3%
Percent of List Price Received*	98.3%	98.5%	+ 0.2%	98.5%	98.4%	- 0.1%
Inventory of Homes for Sale	485	391	- 19.4%	--	--	--
Months Supply of Inventory	2.7	1.9	- 29.6%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family	November			Rolling 12 Months		
Key Metrics	2014	2015	Percent Change	Thru 11-2014	Thru 11-2015	Percent Change
New Listings	76	92	+ 21.1%	1,313	1,307	- 0.5%
Pending Sales	74	100	+ 35.1%	1,015	1,036	+ 2.1%
Closed Sales	61	49	- 19.7%	985	968	- 1.7%
Days on Market Until Sale	37	29	- 21.6%	50	38	- 24.0%
Median Sales Price*	\$294,500	\$305,000	+ 3.6%	\$280,000	\$305,000	+ 8.9%
Average Sales Price*	\$296,788	\$314,855	+ 6.1%	\$278,036	\$303,923	+ 9.3%
Percent of Original List Price Received*	96.6%	97.6%	+ 1.0%	98.3%	97.8%	- 0.5%
Percent of List Price Received*	98.1%	98.4%	+ 0.3%	98.6%	98.6%	0.0%
Inventory of Homes for Sale	216	145	- 32.9%	--	--	--
Months Supply of Inventory	2.6	1.7	- 34.6%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
Rolling 12-Month Calculation

