

Local Market Update for November 2015

Provided by the North San Diego County Association of REALTORS®.

North San Diego County
Association of REALTORS®



HOMEDEX

Metro San Diego County

ZIP Codes: 92037, 92101, 92102, 92103, 92104, 92105, 92106, 92107, 92108, 92109, 92110, 92111, 92113, 92114, 92115, 92116, 92117, 92118, 92119, 92120, 92121, 92122, 92123, 92124, 92126, 92131, 92139

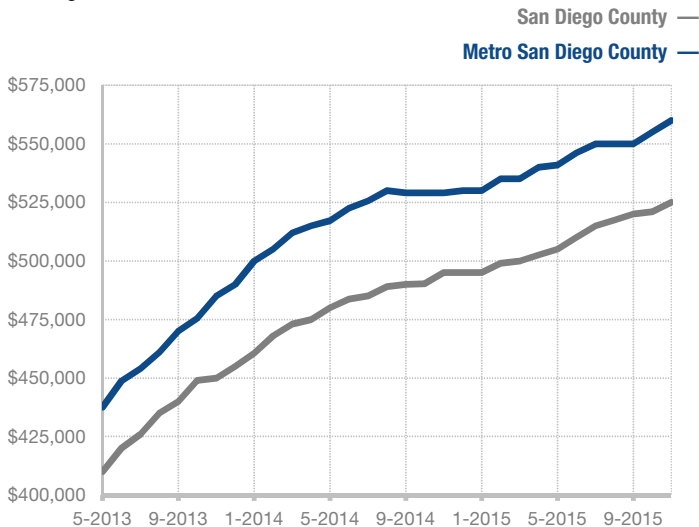
Detached Single-Family	November			Rolling 12 Months		
Key Metrics	2014	2015	Percent Change	Thru 11-2014	Thru 11-2015	Percent Change
New Listings	548	521	- 4.9%	8,944	8,626	- 3.6%
Pending Sales	440	479	+ 8.9%	5,938	6,253	+ 5.3%
Closed Sales	399	366	- 8.3%	5,873	6,061	+ 3.2%
Days on Market Until Sale	41	33	- 19.5%	41	36	- 12.2%
Median Sales Price*	\$520,000	\$585,250	+ 12.5%	\$529,000	\$560,000	+ 5.9%
Average Sales Price*	\$677,600	\$850,960	+ 25.6%	\$706,328	\$757,077	+ 7.2%
Percent of Original List Price Received*	94.7%	96.2%	+ 1.6%	96.0%	96.6%	+ 0.6%
Percent of List Price Received*	96.8%	97.7%	+ 0.9%	97.5%	97.9%	+ 0.4%
Inventory of Homes for Sale	1,406	1,090	- 22.5%	--	--	--
Months Supply of Inventory	2.8	2.1	- 25.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family	November			Rolling 12 Months		
Key Metrics	2014	2015	Percent Change	Thru 11-2014	Thru 11-2015	Percent Change
New Listings	402	480	+ 19.4%	7,531	7,615	+ 1.1%
Pending Sales	365	471	+ 29.0%	4,941	5,578	+ 12.9%
Closed Sales	331	323	- 2.4%	4,882	5,330	+ 9.2%
Days on Market Until Sale	43	42	- 2.3%	45	41	- 8.9%
Median Sales Price*	\$340,000	\$349,950	+ 2.9%	\$354,750	\$372,000	+ 4.9%
Average Sales Price*	\$416,234	\$459,038	+ 10.3%	\$441,897	\$465,438	+ 5.3%
Percent of Original List Price Received*	95.9%	96.8%	+ 0.9%	96.3%	96.7%	+ 0.4%
Percent of List Price Received*	97.5%	97.9%	+ 0.4%	97.7%	97.8%	+ 0.1%
Inventory of Homes for Sale	1,191	909	- 23.7%	--	--	--
Months Supply of Inventory	2.9	2.0	- 31.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
Rolling 12-Month Calculation

