

Local Market Update for November 2015

Provided by the North San Diego County Association of REALTORS®.

North San Diego County
Association of REALTORS®



HOMEDEX

East San Diego County

ZIP Codes: 91901, 91905, 91906, 91916, 91917, 91931, 91934, 91935, 91941, 91942, 91945, 91948, 91962, 91963, 91977, 91978, 91980, 92004, 92019, 92020, 92021, 92036, 92040, 92066, 92070, 92071, 92086

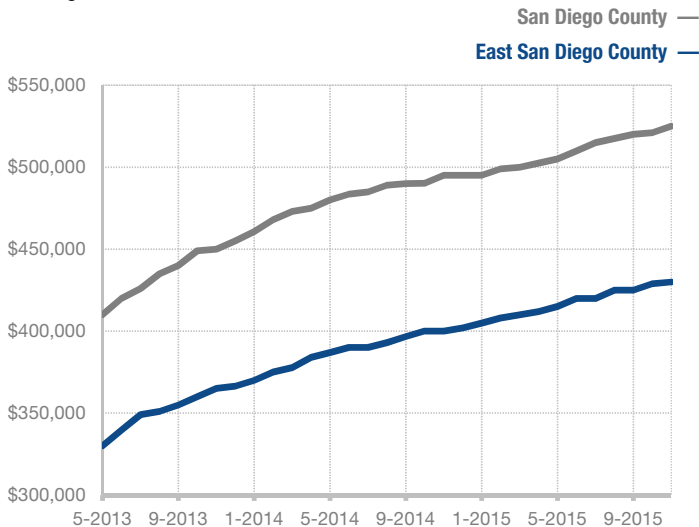
Detached Single-Family	November			Rolling 12 Months		
Key Metrics	2014	2015	Percent Change	Thru 11-2014	Thru 11-2015	Percent Change
New Listings	405	367	- 9.4%	6,020	5,801	- 3.6%
Pending Sales	260	322	+ 23.8%	3,789	4,274	+ 12.8%
Closed Sales	264	223	- 15.5%	3,720	4,125	+ 10.9%
Days on Market Until Sale	51	37	- 27.5%	49	42	- 14.3%
Median Sales Price*	\$410,000	\$450,000	+ 9.8%	\$400,000	\$430,000	+ 7.5%
Average Sales Price*	\$442,085	\$463,574	+ 4.9%	\$423,712	\$453,922	+ 7.1%
Percent of Original List Price Received*	94.8%	96.6%	+ 1.9%	95.9%	96.6%	+ 0.7%
Percent of List Price Received*	97.6%	98.2%	+ 0.6%	97.9%	97.9%	0.0%
Inventory of Homes for Sale	1,168	844	- 27.7%	--	--	--
Months Supply of Inventory	3.7	2.4	- 35.1%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family	November			Rolling 12 Months		
Key Metrics	2014	2015	Percent Change	Thru 11-2014	Thru 11-2015	Percent Change
New Listings	98	85	- 13.3%	1,460	1,473	+ 0.9%
Pending Sales	75	88	+ 17.3%	1,080	1,222	+ 13.1%
Closed Sales	74	72	- 2.7%	1,081	1,171	+ 8.3%
Days on Market Until Sale	29	31	+ 6.9%	45	34	- 24.4%
Median Sales Price*	\$220,000	\$254,388	+ 15.6%	\$220,000	\$243,000	+ 10.5%
Average Sales Price*	\$234,050	\$257,578	+ 10.1%	\$228,926	\$249,650	+ 9.1%
Percent of Original List Price Received*	96.4%	97.3%	+ 0.9%	98.0%	97.4%	- 0.6%
Percent of List Price Received*	97.9%	98.7%	+ 0.8%	98.7%	98.3%	- 0.4%
Inventory of Homes for Sale	213	149	- 30.0%	--	--	--
Months Supply of Inventory	2.4	1.5	- 37.5%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
Rolling 12-Month Calculation

