



Local Market Update for October 2015

Provided by the North San Diego County Association of REALTORS®.

South San Diego County

ZIP Codes: 91902, 91910, 91911, 91913, 91914, 91915, 91932, 91950, 92154, 92173

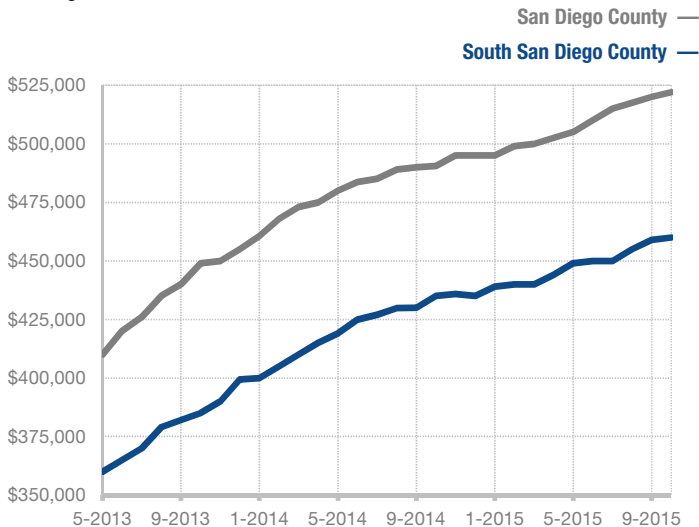
Detached Single-Family	October			Rolling 12 Months		
	2014	2015	Percent Change	Thru 10-2014	Thru 10-2015	Percent Change
Key Metrics						
New Listings	261	283	+ 8.4%	3,016	3,199	+ 6.1%
Pending Sales	189	240	+ 27.0%	2,189	2,401	+ 9.7%
Closed Sales	201	180	- 10.4%	2,183	2,270	+ 4.0%
Days on Market Until Sale	43	35	- 18.6%	48	38	- 20.8%
Median Sales Price*	\$449,900	\$481,500	+ 7.0%	\$435,000	\$460,000	+ 5.7%
Average Sales Price*	\$480,431	\$501,345	+ 4.4%	\$458,943	\$487,865	+ 6.3%
Percent of Original List Price Received*	97.5%	96.5%	- 1.0%	97.9%	97.4%	- 0.5%
Percent of List Price Received*	98.7%	98.4%	- 0.3%	98.6%	98.4%	- 0.2%
Inventory of Homes for Sale	491	439	- 10.6%	--	--	--
Months Supply of Inventory	2.7	2.2	- 18.5%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family	October			Rolling 12 Months		
	2014	2015	Percent Change	Thru 10-2014	Thru 10-2015	Percent Change
Key Metrics						
New Listings	129	118	- 8.5%	1,336	1,286	- 3.7%
Pending Sales	103	101	- 1.9%	1,007	1,021	+ 1.4%
Closed Sales	89	84	- 5.6%	1,005	972	- 3.3%
Days on Market Until Sale	39	32	- 17.9%	52	38	- 26.9%
Median Sales Price*	\$285,000	\$341,000	+ 19.6%	\$279,000	\$305,000	+ 9.3%
Average Sales Price*	\$277,503	\$335,946	+ 21.1%	\$275,377	\$303,064	+ 10.1%
Percent of Original List Price Received*	97.9%	98.2%	+ 0.3%	98.4%	97.7%	- 0.7%
Percent of List Price Received*	98.0%	98.1%	+ 0.1%	98.7%	98.6%	- 0.1%
Inventory of Homes for Sale	239	163	- 31.8%	--	--	--
Months Supply of Inventory	2.8	1.9	- 32.1%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
Rolling 12-Month Calculation

