



Local Market Update for October 2015

Provided by the North San Diego County Association of REALTORS®.

Metro San Diego County

ZIP Codes: 92037, 92101, 92102, 92103, 92104, 92105, 92106, 92107, 92108, 92109, 92110, 92111, 92113, 92114, 92115, 92116, 92117, 92118, 92119, 92120, 92121, 92122, 92123, 92124, 92126, 92131, 92139

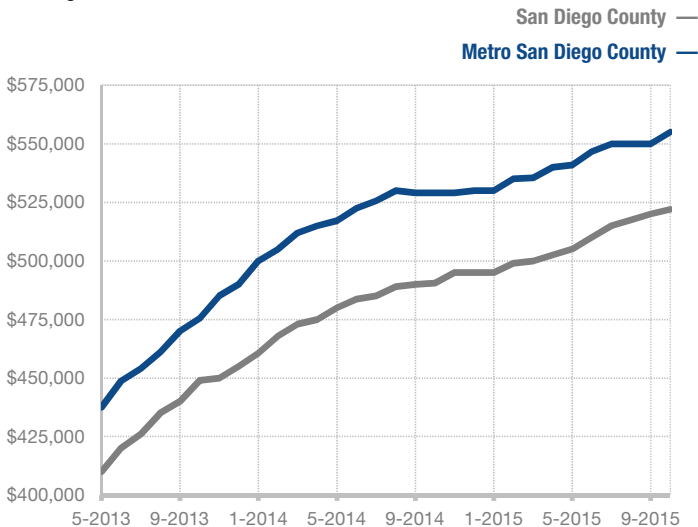
Detached Single-Family	October			Rolling 12 Months		
	2014	2015	Percent Change	Thru 10-2014	Thru 10-2015	Percent Change
Key Metrics						
New Listings	735	669	- 9.0%	8,924	8,634	- 3.2%
Pending Sales	476	536	+ 12.6%	5,892	6,253	+ 6.1%
Closed Sales	495	469	- 5.3%	5,896	6,056	+ 2.7%
Days on Market Until Sale	38	35	- 7.9%	41	37	- 9.8%
Median Sales Price*	\$515,000	\$550,000	+ 6.8%	\$529,000	\$555,000	+ 4.9%
Average Sales Price*	\$676,380	\$736,541	+ 8.9%	\$709,559	\$747,094	+ 5.3%
Percent of Original List Price Received*	95.3%	96.4%	+ 1.2%	96.1%	96.5%	+ 0.4%
Percent of List Price Received*	96.9%	97.9%	+ 1.0%	97.6%	97.9%	+ 0.3%
Inventory of Homes for Sale	1,554	1,208	- 22.3%	--	--	--
Months Supply of Inventory	3.2	2.3	- 28.1%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family	October			Rolling 12 Months		
	2014	2015	Percent Change	Thru 10-2014	Thru 10-2015	Percent Change
Key Metrics						
New Listings	581	582	+ 0.2%	7,541	7,525	- 0.2%
Pending Sales	398	477	+ 19.8%	4,918	5,502	+ 11.9%
Closed Sales	409	404	- 1.2%	4,916	5,308	+ 8.0%
Days on Market Until Sale	45	37	- 17.8%	46	41	- 10.9%
Median Sales Price*	\$375,000	\$359,500	- 4.1%	\$354,250	\$370,000	+ 4.4%
Average Sales Price*	\$478,575	\$460,840	- 3.7%	\$439,643	\$462,681	+ 5.2%
Percent of Original List Price Received*	96.1%	96.5%	+ 0.4%	96.4%	96.6%	+ 0.2%
Percent of List Price Received*	97.6%	97.9%	+ 0.3%	97.7%	97.8%	+ 0.1%
Inventory of Homes for Sale	1,356	1,035	- 23.7%	--	--	--
Months Supply of Inventory	3.3	2.3	- 30.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
Rolling 12-Month Calculation

