



# Local Market Update for October 2015

Provided by the North San Diego County Association of REALTORS®.

## East San Diego County

ZIP Codes: 91901, 91905, 91906, 91916, 91917, 91931, 91934, 91935, 91941, 91942, 91945, 91948, 91962, 91963, 91977, 91978, 91980, 92004, 92019, 92020, 92021, 92036, 92040, 92066, 92070, 92071, 92086

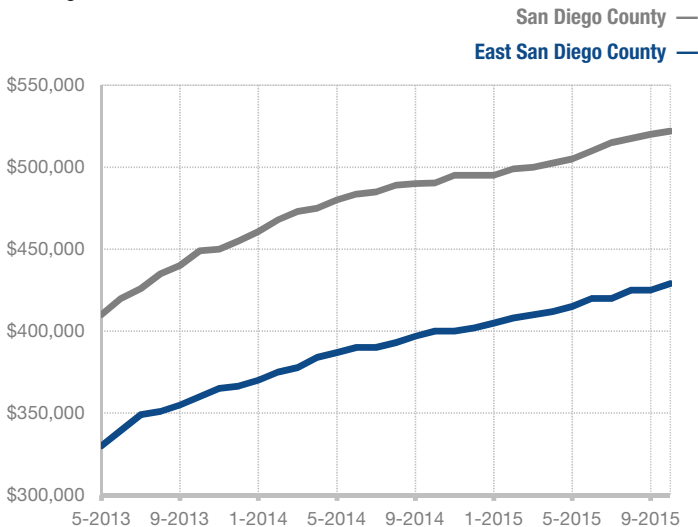
Detached Single-Family	October			Rolling 12 Months		
	2014	2015	Percent Change	Thru 10-2014	Thru 10-2015	Percent Change
<b>Key Metrics</b>						
New Listings	548	477	- 13.0%	6,004	5,826	- 3.0%
Pending Sales	349	343	- 1.7%	3,768	4,233	+ 12.3%
Closed Sales	333	312	- 6.3%	3,746	4,140	+ 10.5%
Days on Market Until Sale	47	45	- 4.3%	48	42	- 12.5%
Median Sales Price*	\$412,500	\$440,000	+ 6.7%	\$400,000	\$429,000	+ 7.3%
Average Sales Price*	\$433,408	\$464,823	+ 7.2%	\$420,784	\$452,890	+ 7.6%
Percent of Original List Price Received*	95.6%	96.2%	+ 0.6%	96.0%	96.5%	+ 0.5%
Percent of List Price Received*	97.9%	97.6%	- 0.3%	97.9%	97.9%	0.0%
Inventory of Homes for Sale	1,213	896	- 26.1%	--	--	--
Months Supply of Inventory	3.9	2.5	- 35.9%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family	October			Rolling 12 Months		
	2014	2015	Percent Change	Thru 10-2014	Thru 10-2015	Percent Change
<b>Key Metrics</b>						
New Listings	127	125	- 1.6%	1,449	1,483	+ 2.3%
Pending Sales	105	112	+ 6.7%	1,087	1,221	+ 12.3%
Closed Sales	100	86	- 14.0%	1,094	1,169	+ 6.9%
Days on Market Until Sale	47	19	- 59.6%	45	34	- 24.4%
Median Sales Price*	\$225,500	\$240,000	+ 6.4%	\$220,000	\$240,000	+ 9.1%
Average Sales Price*	\$235,506	\$258,480	+ 9.8%	\$227,835	\$247,929	+ 8.8%
Percent of Original List Price Received*	96.0%	98.3%	+ 2.4%	98.0%	97.3%	- 0.7%
Percent of List Price Received*	98.2%	98.8%	+ 0.6%	98.8%	98.2%	- 0.6%
Inventory of Homes for Sale	236	167	- 29.2%	--	--	--
Months Supply of Inventory	2.6	1.6	- 38.5%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

**Median Sales Price – Detached Single-Family**  
Rolling 12-Month Calculation



**Median Sales Price – Attached Single-Family**  
Rolling 12-Month Calculation

