



Local Market Update for September 2015

Provided by the North San Diego County Association of REALTORS®.

South San Diego County

ZIP Codes: 91902, 91910, 91911, 91913, 91914, 91915, 91932, 91950, 92154, 92173

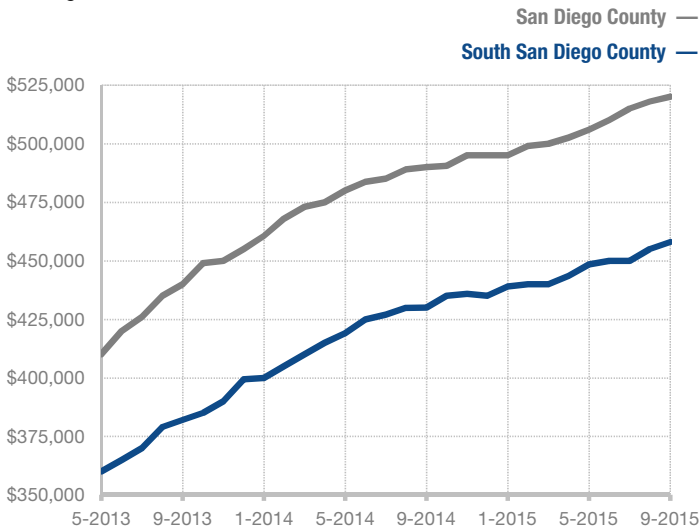
Detached Single-Family	September			Rolling 12 Months		
	2014	2015	Percent Change	Thru 9-2014	Thru 9-2015	Percent Change
Key Metrics						
New Listings	274	272	- 0.7%	3,023	3,161	+ 4.6%
Pending Sales	192	226	+ 17.7%	2,206	2,379	+ 7.8%
Closed Sales	193	165	- 14.5%	2,207	2,253	+ 2.1%
Days on Market Until Sale	36	39	+ 8.3%	49	39	- 20.4%
Median Sales Price*	\$454,000	\$484,000	+ 6.6%	\$430,000	\$458,000	+ 6.5%
Average Sales Price*	\$477,425	\$521,959	+ 9.3%	\$454,244	\$486,035	+ 7.0%
Percent of Original List Price Received*	97.5%	98.4%	+ 0.9%	98.1%	97.4%	- 0.7%
Percent of List Price Received*	98.6%	98.3%	- 0.3%	98.7%	98.4%	- 0.3%
Inventory of Homes for Sale	505	446	- 11.7%	--	--	--
Months Supply of Inventory	2.7	2.2	- 18.5%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family	September			Rolling 12 Months		
	2014	2015	Percent Change	Thru 9-2014	Thru 9-2015	Percent Change
Key Metrics						
New Listings	120	104	- 13.3%	1,330	1,293	- 2.8%
Pending Sales	80	88	+ 10.0%	994	1,033	+ 3.9%
Closed Sales	85	62	- 27.1%	1,024	963	- 6.0%
Days on Market Until Sale	46	34	- 26.1%	54	38	- 29.6%
Median Sales Price*	\$280,000	\$330,000	+ 17.9%	\$276,000	\$304,000	+ 10.1%
Average Sales Price*	\$283,782	\$315,285	+ 11.1%	\$273,534	\$298,096	+ 9.0%
Percent of Original List Price Received*	97.2%	97.4%	+ 0.2%	98.6%	97.7%	- 0.9%
Percent of List Price Received*	98.2%	98.1%	- 0.1%	98.9%	98.5%	- 0.4%
Inventory of Homes for Sale	240	164	- 31.7%	--	--	--
Months Supply of Inventory	2.9	1.9	- 34.5%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
Rolling 12-Month Calculation

