



# Local Market Update for September 2015

Provided by the North San Diego County Association of REALTORS®.

## Metro San Diego County

ZIP Codes: 92037, 92101, 92102, 92103, 92104, 92105, 92106, 92107, 92108, 92109, 92110, 92111, 92113, 92114, 92115, 92116, 92117, 92118, 92119, 92120, 92121, 92122, 92123, 92124, 92126, 92131, 92139

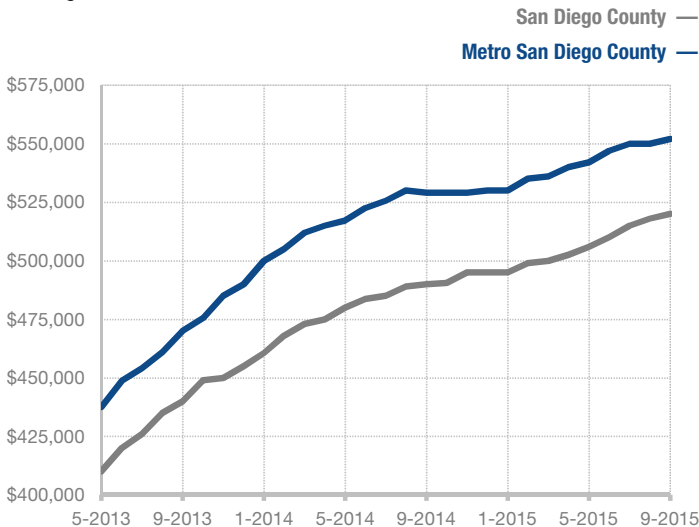
Detached Single-Family	September			Rolling 12 Months		
	2014	2015	Percent Change	Thru 9-2014	Thru 9-2015	Percent Change
<b>Key Metrics</b>						
New Listings	759	690	- 9.1%	8,904	8,673	- 2.6%
Pending Sales	480	517	+ 7.7%	5,898	6,239	+ 5.8%
Closed Sales	535	439	- 17.9%	5,924	6,040	+ 2.0%
Days on Market Until Sale	40	32	- 20.0%	41	37	- 9.8%
Median Sales Price*	\$525,000	\$535,000	+ 1.9%	\$529,000	\$552,000	+ 4.3%
Average Sales Price*	\$727,168	\$758,726	+ 4.3%	\$712,328	\$743,515	+ 4.4%
Percent of Original List Price Received*	95.6%	96.7%	+ 1.2%	96.3%	96.4%	+ 0.1%
Percent of List Price Received*	97.5%	97.9%	+ 0.4%	97.7%	97.8%	+ 0.1%
Inventory of Homes for Sale	1,609	1,283	- 20.3%	--	--	--
Months Supply of Inventory	3.3	2.5	- 24.2%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family	September			Rolling 12 Months		
	2014	2015	Percent Change	Thru 9-2014	Thru 9-2015	Percent Change
<b>Key Metrics</b>						
New Listings	647	640	- 1.1%	7,544	7,510	- 0.5%
Pending Sales	402	472	+ 17.4%	4,930	5,451	+ 10.6%
Closed Sales	452	451	- 0.2%	4,958	5,261	+ 6.1%
Days on Market Until Sale	48	34	- 29.2%	46	42	- 8.7%
Median Sales Price*	\$370,000	\$370,000	0.0%	\$350,000	\$372,500	+ 6.4%
Average Sales Price*	\$482,061	\$489,923	+ 1.6%	\$433,228	\$464,869	+ 7.3%
Percent of Original List Price Received*	95.4%	96.8%	+ 1.5%	96.5%	96.6%	+ 0.1%
Percent of List Price Received*	97.1%	97.9%	+ 0.8%	97.8%	97.8%	0.0%
Inventory of Homes for Sale	1,474	1,162	- 21.2%	--	--	--
Months Supply of Inventory	3.6	2.6	- 27.8%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

**Median Sales Price – Detached Single-Family**  
Rolling 12-Month Calculation



**Median Sales Price – Attached Single-Family**  
Rolling 12-Month Calculation

