



Local Market Update for September 2015

Provided by the North San Diego County Association of REALTORS®.

East San Diego County

ZIP Codes: 91901, 91905, 91906, 91916, 91917, 91931, 91934, 91935, 91941, 91942, 91945, 91948, 91962, 91963, 91977, 91978, 91980, 92004, 92019, 92020, 92021, 92036, 92040, 92066, 92070, 92071, 92086

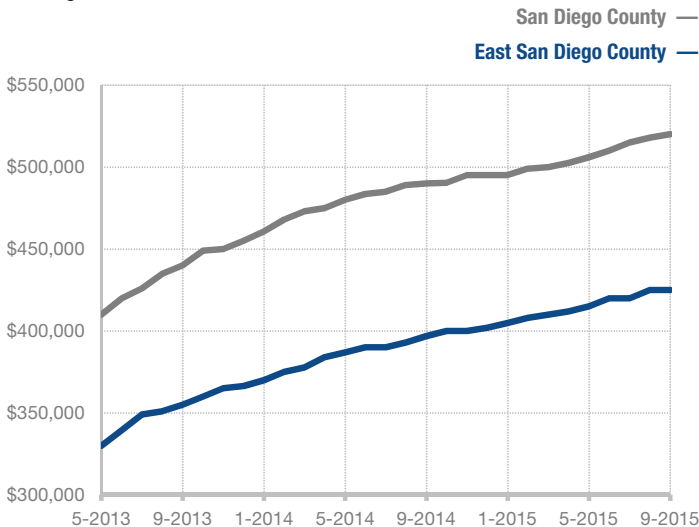
Detached Single-Family	September			Rolling 12 Months		
	2014	2015	Percent Change	Thru 9-2014	Thru 9-2015	Percent Change
Key Metrics						
New Listings	492	452	- 8.1%	5,958	5,879	- 1.3%
Pending Sales	330	359	+ 8.8%	3,745	4,259	+ 13.7%
Closed Sales	322	320	- 0.6%	3,750	4,117	+ 9.8%
Days on Market Until Sale	49	36	- 26.5%	48	43	- 10.4%
Median Sales Price*	\$415,000	\$450,000	+ 8.4%	\$397,000	\$425,000	+ 7.1%
Average Sales Price*	\$442,169	\$491,435	+ 11.1%	\$417,477	\$450,631	+ 7.9%
Percent of Original List Price Received*	95.6%	96.1%	+ 0.5%	96.2%	96.4%	+ 0.2%
Percent of List Price Received*	97.9%	97.9%	0.0%	97.9%	97.9%	0.0%
Inventory of Homes for Sale	1,229	898	- 26.9%	--	--	--
Months Supply of Inventory	3.9	2.5	- 35.9%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family	September			Rolling 12 Months		
	2014	2015	Percent Change	Thru 9-2014	Thru 9-2015	Percent Change
Key Metrics						
New Listings	137	128	- 6.6%	1,463	1,485	+ 1.5%
Pending Sales	83	102	+ 22.9%	1,084	1,224	+ 12.9%
Closed Sales	91	94	+ 3.3%	1,100	1,177	+ 7.0%
Days on Market Until Sale	40	36	- 10.0%	45	36	- 20.0%
Median Sales Price*	\$225,000	\$265,500	+ 18.0%	\$220,000	\$240,000	+ 9.1%
Average Sales Price*	\$233,776	\$267,154	+ 14.3%	\$225,384	\$246,215	+ 9.2%
Percent of Original List Price Received*	96.8%	97.9%	+ 1.1%	98.5%	97.1%	- 1.4%
Percent of List Price Received*	98.4%	98.5%	+ 0.1%	99.0%	98.1%	- 0.9%
Inventory of Homes for Sale	264	166	- 37.1%	--	--	--
Months Supply of Inventory	2.9	1.6	- 44.8%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
Rolling 12-Month Calculation

