Local Market Update for August 2015

Provided by the North San Diego County Association of REALTORS®.



Metro San Diego County

ZIP Codes: 92037, 92101, 92102, 92103, 92104, 92105, 92106, 92107, 92108, 92109, 92110, 92111, 92113, 92114, 92115, 92116, 92117, 92118, 92119, 92120, 92121, 92122, 92123, 92124, 92126, 92131, 92139

Detached Single-Family	August			Rolling 12 Months		
Key Metrics	2014	2015	Percent Change	Thru 8-2014	Thru 8-2015	Percent Change
New Listings	791	731	- 7.6%	8,857	8,720	- 1.5%
Pending Sales	500	568	+ 13.6%	5,891	6,240	+ 5.9%
Closed Sales	515	518	+ 0.6%	5,908	6,092	+ 3.1%
Days on Market Until Sale	35	29	- 17.1%	41	38	- 7.3%
Median Sales Price*	\$534,000	\$550,000	+ 3.0%	\$530,000	\$550,000	+ 3.8%
Average Sales Price*	\$709,470	\$776,337	+ 9.4%	\$711,683	\$741,792	+ 4.2%
Percent of Original List Price Received*	95.9%	96.9%	+ 1.0%	96.4%	96.3%	- 0.1%
Percent of List Price Received*	97.6%	98.2%	+ 0.6%	97.8%	97.7%	- 0.1%
Inventory of Homes for Sale	1,606	1,325	- 17.5%			
Months Supply of Inventory	3.3	2.5	- 24.2%			

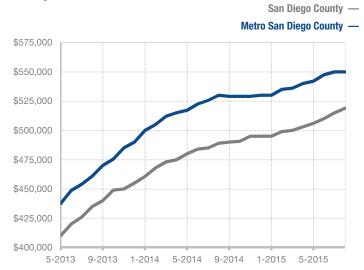
^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family	August			Rolling 12 Months		
Key Metrics	2014	2015	Percent Change	Thru 8-2014	Thru 8-2015	Percent Change
New Listings	661	695	+ 5.1%	7,519	7,495	- 0.3%
Pending Sales	444	519	+ 16.9%	4,927	5,420	+ 10.0%
Closed Sales	424	465	+ 9.7%	4,948	5,224	+ 5.6%
Days on Market Until Sale	40	41	+ 2.5%	45	43	- 4.4%
Median Sales Price*	\$379,500	\$380,000	+ 0.1%	\$347,000	\$372,000	+ 7.2%
Average Sales Price*	\$475,796	\$492,312	+ 3.5%	\$425,630	\$464,878	+ 9.2%
Percent of Original List Price Received*	96.4%	96.6%	+ 0.2%	96.8%	96.4%	- 0.4%
Percent of List Price Received*	97.6%	97.7%	+ 0.1%	98.0%	97.7%	- 0.3%
Inventory of Homes for Sale	1,502	1,169	- 22.2%			
Months Supply of Inventory	3.7	2.6	- 29.7%			

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family

Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family

Rolling 12-Month Calculation

