



Local Market Update for August 2015

Provided by the North San Diego County Association of REALTORS®.

East San Diego County

ZIP Codes: 91901, 91905, 91906, 91916, 91917, 91931, 91934, 91935, 91941, 91942, 91945, 91948, 91962, 91963, 91977, 91978, 91980, 92004, 92019, 92020, 92021, 92036, 92040, 92066, 92070, 92071, 92086

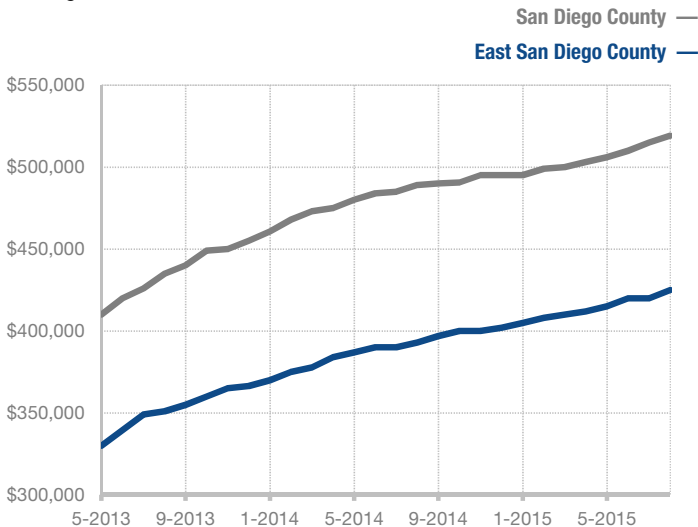
Detached Single-Family	August			Rolling 12 Months		
	2014	2015	Percent Change	Thru 8-2014	Thru 8-2015	Percent Change
Key Metrics						
New Listings	551	482	- 12.5%	5,988	5,900	- 1.5%
Pending Sales	321	387	+ 20.6%	3,727	4,266	+ 14.5%
Closed Sales	346	311	- 10.1%	3,708	4,085	+ 10.2%
Days on Market Until Sale	49	30	- 38.8%	47	44	- 6.4%
Median Sales Price*	\$410,000	\$435,000	+ 6.1%	\$393,000	\$425,000	+ 8.1%
Average Sales Price*	\$433,708	\$459,644	+ 6.0%	\$413,921	\$447,044	+ 8.0%
Percent of Original List Price Received*	96.1%	97.1%	+ 1.0%	96.3%	96.4%	+ 0.1%
Percent of List Price Received*	98.0%	98.1%	+ 0.1%	98.0%	97.9%	- 0.1%
Inventory of Homes for Sale	1,277	908	- 28.9%	--	--	--
Months Supply of Inventory	4.1	2.6	- 36.6%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family	August			Rolling 12 Months		
	2014	2015	Percent Change	Thru 8-2014	Thru 8-2015	Percent Change
Key Metrics						
New Listings	120	125	+ 4.2%	1,459	1,491	+ 2.2%
Pending Sales	93	111	+ 19.4%	1,105	1,219	+ 10.3%
Closed Sales	96	99	+ 3.1%	1,107	1,155	+ 4.3%
Days on Market Until Sale	33	22	- 33.3%	45	37	- 17.8%
Median Sales Price*	\$235,000	\$250,000	+ 6.4%	\$219,900	\$235,000	+ 6.9%
Average Sales Price*	\$239,732	\$253,910	+ 5.9%	\$224,276	\$242,947	+ 8.3%
Percent of Original List Price Received*	97.0%	98.2%	+ 1.2%	98.9%	96.9%	- 2.0%
Percent of List Price Received*	97.9%	98.7%	+ 0.8%	99.2%	98.1%	- 1.1%
Inventory of Homes for Sale	243	145	- 40.3%	--	--	--
Months Supply of Inventory	2.6	1.4	- 46.2%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
Rolling 12-Month Calculation

